

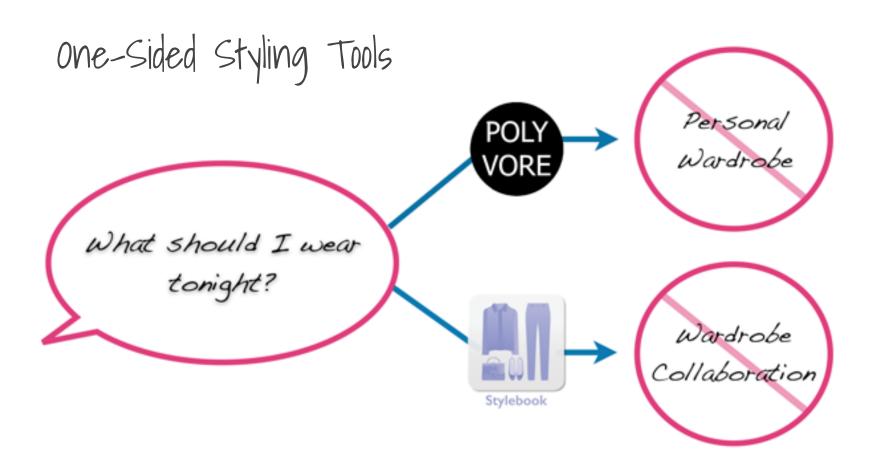


The Big Idea

The Fashion Love Child of Instagram & Pinterest Where Users Can Style Themselves & Others While Being Rewarded.



The Problem



The Solution

Collect



MixaMatch

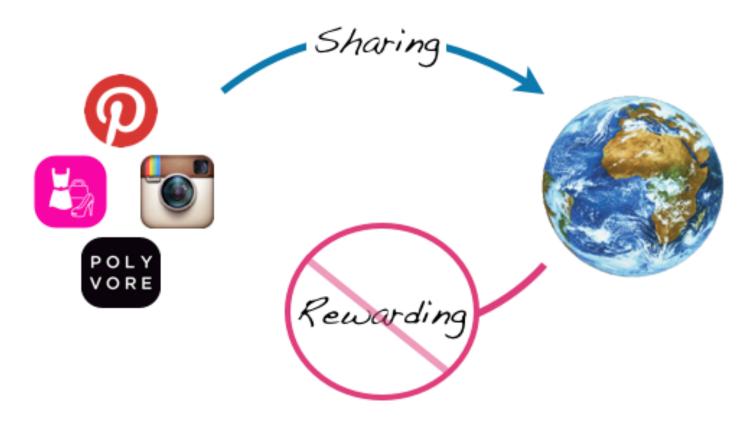


Style



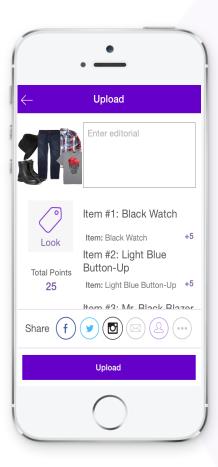
The Problem

Sharing Goes Unrewarded

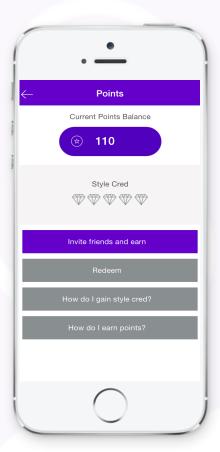


The Solution

Share



Earn



Redeem

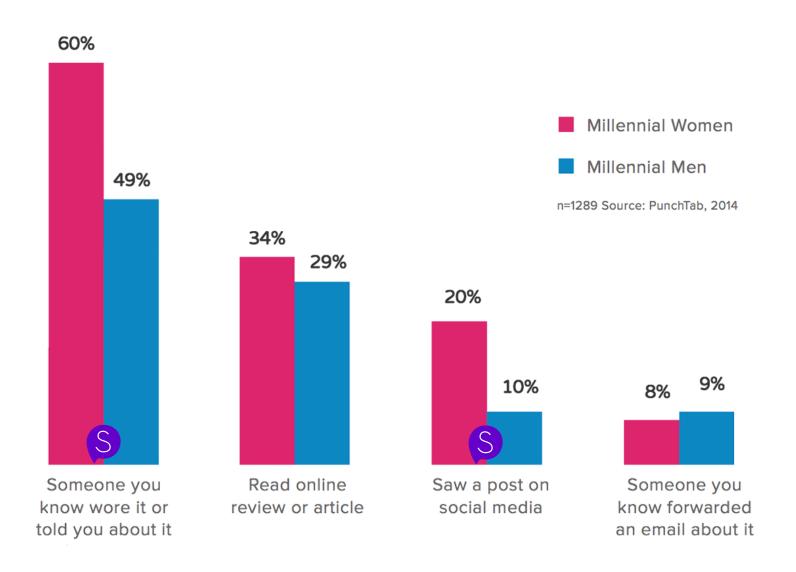


The Market



The Market Opportunity

How do you learn about fashion and accessory brands?



User Acquisition



Influencer Marketing

Select fashion power influencers to pull in followers and other power influencers. Activate up-and-coming fashion influencers in Beta as grassroots promotional movement. Celebrity Stylist partners encourage their clients to adopt the platform.



Strategic Partnerships

Cross promotion with brands, video influencer networks, print, and digital media partners.



Digital Advertising

Launch digital campaign targeted at fans of similar fashion applications. Directly access Apple's mobile group to create featuring opportunity.



Public Relations

Influencer event activation, celebrity centered placement within pop culture, fashion, trade press, thought panels, and year end "best of" editorials.

The Competition

| Competitive Analysis | swggr Swggr | Instagram | Pinterest | POLY VORE Polyvore | Styleit | Stylebook |
|---------------------------------------|----------------|-----------|-----------|--------------------------|---------|-----------|
| Social Network | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Fashion Focus | ✓ | | | ✓ | ✓ | ✓ |
| Upload Personal Wardrobe Items | ✓ | | | | ✓ | ✓ |
| Collaborative Wardrobe Interaction | ✓ | | | | | |
| Mix & Match Items | ✓ | | | ✓ | ✓ | ✓ |
| E-commerce | ✓ | | ✓ | ✓ | ✓ | ✓ |
| Rewards | ✓ | | | | | |

The Roadmap

| | Month | Milestones | Active Users |
|------|-------|---|----------------------|
| 03 | July | Influencer + Brand Partnerships Official Launch + PR Push | 47,000 |
| Q3 | Aug | Influencer + Brand Partnerships | 93,630 |
| 2015 | Sept | Raise Angel Round Magic Activation | 132,120 |
| Q4 | Oct | Launch on Android NY Fashion Week Campaign | 200,400 |
| | Nov | Influencer + Brand Partnerships | 251,070 |
| 2015 | Dec | Influencer + Brand Partnerships Release Version 2.0 | 299,435 |
| Q1 | Jan | Influencer Marketing Campaigns Brand Partnership Campaigns | 378,634 |
| | Feb | Influencer + Brand Partnerships | 441,716 |
| 2016 | Mar | NY Fashion Week Campaign | 510,297 |
| 22 | Apr | Coachella Activation SXSW Activation | 609,884 |
| | May | Super Saturday Activation | 697,158 |
| 2016 | Jun | Influencer + Brand Partnerships | Active Users 785,511 |

The Founders



Prior to SWGGR, Yuri was a Principal at Phalanx Interactive, a premier sitecore services agency based in Los Angeles, CA. There he managed their client pipeline and led its product development team overseas. He has since combined his passion for Tech & Fashion to create SWGGR. Yuri studied Economics at Wheaton College. Yuri is a 2-time Collegiate Soccer All American, who went on to play professionally in South America.



Brian Mann

Brian is a 16 year brand licensing and business development veteran, having rolled up consumer products programs on behalf of leading Fortune 500 and Entertainment brands in nearly every class of trade, achieving over \$500M in retail sales. Before joining SWGGR, he was Vice President of Consumer Products Worldwide at Paramount Pictures where he led an 18 member team, set and implemented global strategy, and brokered deals with Dolce & Gabbana, Marchesa, and H&M.

The Team



Devon Nuszer Style Director

Styled for: Versace, Dolce & Gabbana, Calvin Klein, Ray-Ban, Natalie Portman, Chris Rock, Rose Byrnes, Adam Levine, Jamie King, 2 Chainz, Lana Del Ray



Marco Brondani Lead Solution Engineer

Lead app development for Coach, Chanel, DKNY, ASOS, Aeropostale, Virgin, Mercedes, AMEX, Blackhawk Network



Ysis Moreira Project Manager

PM Mobile: Virgin America, Blackhawk, Best Western, Omni Hotel, T-Mobile Lucey Stepp Digital Marketing & Brand Partnership Agency

Ran activations at Fashion Week, Cannes, etc. Ran Celebrity campaigns for Britney Spears, Christian Slater, Kim Kardashian, Selena Gomez, Kelly Osbourne.

Featured in Variety, Wall Street Journal, People, The Hollywood Reporter and The New York Times.

The Advisors



Jake Denny User Acquisition

Sales VP at Mobile Majority, lead digital campaigns for: L'Oreal, Sephora, BMW, Digital Ads for Capital & Virgin Records, mobile ads for Microsoft & Tap Joy



Ken Rutkowski Super Connector

Host Business Rockstars, founder of METAL International, Board Member at TedEx SF, Intelligence Analyst OWN



Jason Losser Fashion Creative

Creative Director at Joe Fresh, Art Director at JCrew & Banana Republic, Founded Tear Sheet Magazine



Style. Your Dream Wardrobe Share. Mood Boards Instantly Score. Dope Rewards



Thank You

Contacts

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